

SANTA ANA DISTRICT OFFICE
FY 2008 LENDER RANKINGS
AS OF 11/30/07



TOP 3 LENDERS

#1 INNOVATIVE BANK
56
\$1,245,000

#2 BANK OF AMERICA, NA
52
\$1,555,600

#3 CDC SMALL BUSINESS
FINANCE CORP.
44
\$25,731,000

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	INNOVATIVE BANK	56	\$1,245,000	\$22,232
2	BANK OF AMERICA, NATIONAL ASSOCIATION	52	\$1,555,600	\$29,915
3	CDC SMALL BUSINESS FINANCE CORPORATI	44	\$25,731,000	\$584,795
4	BANCO POPULAR NORTH AMERICA	42	\$2,144,000	\$51,048
5	WASHINGTON MUTUAL BANK	35	\$1,279,400	\$36,554
6	WELLS FARGO BANK, NATIONAL ASSOCIATIO	33	\$1,882,900	\$57,058
7	EDF RESOURCE CAPITAL, INC.	23	\$15,988,000	\$695,130
8	CAPITAL ONE BANK	21	\$975,000	\$46,429
9	SOUTHLAND ECONOMIC DEVELOPMENT COR	16	\$10,748,000	\$671,750
10	CITIBANK, N.A.	14	\$1,685,000	\$120,357
11	U.S. BANK NATIONAL ASSOCIATION	14	\$1,241,700	\$88,693
12	BORREGO SPRINGS BANK, N.A.	8	\$1,443,000	\$180,375
13	CALIFORNIA BANK & TRUST	8	\$1,312,800	\$164,100
14	COMERICA BANK	7	\$2,575,000	\$367,857
15	BUSINESS LOAN CENTER, LLC	7	\$265,000	\$37,857
16	TEMECULA VALLEY BANK	6	\$6,457,500	\$1,076,250
17	MORTGAGE CAPITAL DEVELOPMENT CORPO	5	\$4,253,000	\$850,600
18	ENTERPRISE FUNDING CORPORATION	5	\$2,810,000	\$562,000
19	CIT SMALL BUSINESS LENDING CORPORATIO	5	\$1,324,000	\$264,800
20	SECURITY BANK OF CALIFORNIA	5	\$1,050,000	\$210,000
21	SOUTH COUNTY BANK, NATIONAL ASSOCIATI	4	\$2,000,000	\$500,000
22	PACIFIC PREMIER BANK	4	\$1,100,000	\$275,000
23	EAST WEST BANK	4	\$929,000	\$232,250
24	FIRST BANK	4	\$184,900	\$46,225
25	CAPITAL ONE, NATIONAL ASSOCIATION	4	\$150,000	\$37,500
26	UNION BANK OF CALIFORNIA, N.A.	4	\$70,000	\$17,500
27	GILMORE BANK	3	\$3,960,000	\$1,320,000
28	PACIFIC CAPITAL BANK, NATIONAL ASSOCIAT	3	\$1,831,500	\$610,500
29	BRIDGE BANK, NATIONAL ASSOCIATION	3	\$1,530,500	\$510,167
30	FULLERTON COMMUNITY BANK, FSB	3	\$1,250,100	\$416,700
31	PACIFIC COAST NATIONAL BANK	3	\$1,016,900	\$338,967
32	COMMERCEWEST BANK, N.A.	3	\$775,000	\$258,333
33	WILSHIRE STATE BANK	3	\$515,000	\$171,667
34	GATEWAY BUSINESS BANK	3	\$506,800	\$168,933
35	PACIFIC CITY BANK	3	\$495,000	\$165,000
36	SECURITY PACIFIC BANK	2	\$3,003,000	\$1,501,500
37	NARA BANK	2	\$2,115,000	\$1,057,500
38	FIRST CALIFORNIA BANK	2	\$1,560,000	\$780,000
39	CALIFORNIA STATEWIDE CERTIFIED DEVELO	2	\$1,418,000	\$709,000
40	METROPACIFIC BANK	2	\$1,275,000	\$637,500
41	NATIONAL BANK OF CALIFORNIA	2	\$1,124,000	\$562,000
42	ALLIANCE BANK	2	\$668,700	\$334,350
43	COMMUNITY SOUTH BANK D.B.A COMMUNITY	2	\$612,000	\$306,000
44	MIRAE BANK	2	\$591,000	\$295,500

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
45	CENTER BANK	2	\$477,500	\$238,750
46	PACIFIC WESTERN BANK	2	\$443,300	\$221,650
47	UNITED COMMERCIAL BANK	2	\$330,000	\$165,000
48	INLAND COMMUNITY BANK, NATIONAL ASSOC	2	\$300,000	\$150,000
49	PACIFIC MERCANTILE BANK	2	\$275,000	\$137,500
50	CALIFORNIA OAKS STATE BANK	2	\$250,000	\$125,000
51	COMMONWEALTH BUSINESS BANK	2	\$222,000	\$111,000
52	RABOBANK, NATIONAL ASSOCIATION	2	\$126,000	\$63,000
53	SOUTHLAND CREDIT UNION	2	\$100,000	\$50,000
54	SUPERIOR FINANCIAL GROUP, LLC	2	\$25,000	\$12,500
55	US METRO BANK	1	\$2,000,000	\$2,000,000
56	PREMIER COMMERCIAL BANK, NATIONAL ASS	1	\$1,860,000	\$1,860,000
57	UNITED PACIFIC BANK	1	\$1,450,000	\$1,450,000
58	ORANGE COUNTY'S CU	1	\$960,000	\$960,000
59	UPS CAPITAL BUSINESS CREDIT	1	\$868,000	\$868,000
60	SAEHAN BANK	1	\$782,500	\$782,500
61	SEACOAST COMMERCE BANK	1	\$652,000	\$652,000
62	WACHOVIA SBA LENDING, INC.	1	\$624,000	\$624,000
63	GREATER BAY BANK, NATIONAL ASSOCIATIO	1	\$620,000	\$620,000
64	BUSINESS LENDERS, LLC	1	\$472,000	\$472,000
65	BANK OF ESCONDIDO	1	\$418,500	\$418,500
66	MISSION OAKS NATIONAL BANK	1	\$262,000	\$262,000
67	CALIFORNIA BUSINESS BANK	1	\$250,000	\$250,000
68	CELTIC BANK CORPORATION	1	\$200,000	\$200,000
69	VISION ONE CU	1	\$183,000	\$183,000
70	PACIFIC ENTERPRISE BANCORP	1	\$150,000	\$150,000
71	AMERICAN CONTINENTAL BANK	1	\$150,000	\$150,000
72	LA JOLLA BANK, FSB	1	\$130,000	\$130,000
73	PFF BANK & TRUST	1	\$125,000	\$125,000
74	COMMUNITY BANK	1	\$96,000	\$96,000
75	COMMUNITY BANK OF NEVADA	1	\$50,000	\$50,000
76	ZIONS FIRST NATIONAL BANK	1	\$50,000	\$50,000
77	WASHINGTON STATE BANK	1	\$50,000	\$50,000
78	FRONTIER BANK, FSB	1	\$25,000	\$25,000
79	PREMIER AMERICA CU	1	\$10,000	\$10,000
TOTALS:		520	\$129,634,100	\$249,296